



# F&I TRAINING CLASS

## 2018 Class Dates

July 9<sup>th</sup>-12<sup>th</sup> • September 18<sup>th</sup>-21<sup>st</sup> • November 5<sup>th</sup>-8<sup>th</sup>

F&I Training School consists of a **4-day course** led by Ken Carlson, an AFIP certified instructor from Manage Rite, Inc., with an exam on day one to test the baseline knowledge of the students followed with a final exam on the last day to test retention. The exam consists of testing the skills & knowledge of the course material in the areas of state laws, proper documentation and CSI.

***It is designed to give you the practical tools needed to see tangible results!***

The seminar will be held at:

**F&I Resources**  
134 Flanders Road Suite 150  
Westborough, MA 01581

The seminar times are:

**9:00 AM – 5:00 PM (Daily)**

Seminar cost:

**\$1,495.<sup>00</sup> per enrollment**

Suggested Accommodations:

**Hampton Inn by Hilton** 508.329.5570  
15 Connector Road Westborough, MA  
10% off Best Available Rate  
(Please use "F&I Resources" to get group rate)  
1.7 miles away

**Holiday Inn & Suites** 508.481.3000  
265 Lakeside Avenue Marlborough, MA  
\$121/night – Breakfast Included!  
(Ask for F&I Resources Corporate Rate, Rate Code: IXT3U)  
6.1 miles away

**Enrollment Information:**

***Please check below the class dates you will be attending →***

July	September	November
9-12	18-21	5-8

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Name (Please Print)

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Name (Please Print)

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For more information please visit our website @ [www.firesources.com/training](http://www.firesources.com/training)