

F & I Resources

4 Day F & I Training Class



Sharpen Your Menu / Selling Skills & Objection Handling Techniques.

Improve Cash Down & Proper Turn Over by Salesforce.

= Increased P.R.U. for the Dealership & More Money For You, The Business Manager!

Corporate Trainer: Ken Carlson

- Over 25 Years in the Retail Automotive Business
- Pat Ryan & Assoc. Key Royal, National Sales Trainer & V.P. of Business Development
- A.F.I.P. Certified – Senior Level / Mentor

F&I TRAINING ENROLLMENT FORM

2012 Class Dates:

February 13th – 16th • April 23rd – 26th • June 11th – 14th • September 17th – 20th • November 12th – 15th

Class Starts Daily @ 9:00am

Dealership Name _____

Address _____

City State Zip _____

Phone _____

Fax _____

Name(s) of Attendee(s) _____

Auto
Experience

F&I
Experience

Mr/Ms _____

Title _____

Mr/Ms _____

Title _____

Current F&I Resources account: YES _____ NO _____

Course tuition **\$1,495.⁰⁰**. Tuition is due 3 weeks prior to class attendance.

Space is limited to 12 people, it will be first-come, first-serve.
Please fax confirmation back to (508) 624-4544.

Please make checks payable to: **F&I Resources**
333 Turnpike Rd.
Southborough, MA 01772